



Ciber Cloud Blueprint for Oracle Higher Education

With portfolios of hundreds of applications, CIOs and CFOs must take advantage of the economies of scale that cloud computing delivers. But we understand people still have a lot of questions surrounding a migration to the cloud, or shifting from one cloud to another. The best way to determine what cloud strategy is best for you is to partner with a cloud and managed services expert to assess your needs, and provide a blueprint that outlines the best path to take for your organization.

From research conducted by The Campus Computing Project, only 10% of Higher Education CIO's expect to deliver new Software as a Service ERP applications in Cloud by 2019.

Other prominent ERP analysts explain that the concept of a single ERP suite that meets all of an enterprise's needs is dead, and has been replaced by a hybrid ERP approach that combines cloud point solutions with a smaller "core" of on-premises ERP legacy applications, such as student systems, financials, and HCM. They also state that the hybrid ERP approach will be the norm within five years.

Common cloud Q&As

Is a total migration to the cloud in my future?

Most likely, yes it is. Either to a private, public or hybrid cloud. But that doesn't mean it needs to happen immediately, or all at once. Consider shifting legacy applications systematically, perhaps over a three to ten year time span.

Why migrate to the cloud?

Prominent, recent studies show that migration of legacy ERP applications to the cloud is beneficial in terms of business agility (53 per cent), competitiveness (42 per cent) and productivity (40 per cent) as well as delivering a 17 per cent IT budget savings, on average.

What is the ROI for my organization to migrate to the cloud?

Migration to the cloud often has a very high financial ROI. Whether you own your own data center, buy space in a co-lo, or use an Infrastructure as a Service (IaaS) provider, cloud migration helps to eliminate infrastructure costs including management costs, which in a cloud setting can be reclassified as operating expenses instead of capital expenses. The financial benefits to your bottom line can be realized almost immediately when you move to the right cloud solution.

Does adopting cloud-based ERP mean throwing away prior ERP investments?

ERP customers today are looking for the best of both worlds: preserving the proven reliability of traditional ERP solutions with infrastructure hosted and managed on-premises, and combining it with the agility of cloud-based, on-demand services. However, if your current ERP solutions are not meeting your organization's needs, then migrating to the cloud and changing your ERP simultaneously may be an optimal move for your long-term bottom line.

Keep your core strong and move to a better cloud

Ciber's customers are evaluating whether their legacy applications still provide strategic value to their business. If your current applications are serving the business and your internal processes well, and your end users and customers are happy, then there is no compelling reason to make a change to the software. But there may be many reasons a cloud migration will benefit your organization.

With our Ciber Cloud Blueprint and Managed Services and Hosting for Oracle, you can retain your existing core ERP systems while simultaneously moving your legacy Oracle applications to the cloud. This provides our customers with:

- Increased spending predictability
- Enhanced system availability and cost efficiency
- Agility to adjust to business changes
- Guaranteed service levels
- Strategic alignment of IT resources
- Security and data protection

Clients have told us that all of these benefits are important to them, and our added emphasis on security and data protection ensures that you are getting world-class security

and best-practice regulatory compliance with our Ciber Cloud services and solutions.

Trust the PeopleSoft and cloud expertise of Ciber

As a Platinum-level member of Oracle Partner Network (OPN) since 1990, Ciber has helped more than 1,000 clients in more than 2,000 separate Oracle engagements. With model configuration, data conversion templates and other project strategies in place, Ciber can greatly accelerate your implementation.

About Ciber

Ciber is a global IT consulting company with some 6,500 consultants in North America, Europe and Asia/Pacific, and approaching \$1 billion in annual business. Ciber partners with organizations to develop technology strategies and solutions that deliver tangible business value. Founded in 1974, the company trades on the New York Stock Exchange (NYSE: CBR). For more information, visit www.ciber.com.