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For Immediate Release

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## **CIBER WINS MULTI-MILLION DOLLAR SAP IMPLEMENTATION CONTRACT WITH NACCO MATERIALS HANDLING GROUP**

SAP LOGISTICS AND SUPPLY CHAIN SHOW, LAS VEGAS, Nev. – Feb. 27, 2006 – CIBER Novasoft, a division of CIBER, Inc. (NYSE: CBR), today announced it has begun work on a multi-year, multi-phase implementation contract with Portland, Ore.-based NACCO Materials Handling Group (NMHG), a world leader in the lift truck industry which designs, engineers, manufactures and sells a comprehensive line of lift trucks and aftermarket parts marketed globally under the Hyster® and Yale® brand names. Exhibiting in booth #103, CIBER made the announcement at the 2006 SAP Logistics and Supply Chain trade show, being held in Las Vegas, Nev., Feb. 27 – Mar. 1. To learn more, visit [www.ciber.com/events/lsc](http://www.ciber.com/events/lsc).

CIBER's Novasoft division will implement mySAP™ Supplier Resource Management (mySAP™ SRM) software suite, enabling NMHG and its suppliers to collaborate via the Internet to disseminate and respond to purchase orders, requests for quotation, invoices, and shipping notifications. The initiative will also automate bidding, catalogue, and workflow processes and ensure efficient communication between manufacturing, materials management, and procurement. In addition, the project will enable NMHG's Strategic Purchasing Organization to leverage opportunities in indirect spend commodities across all locations in the U.S. and Europe.

Under the terms of the contract, CIBER Novasoft will lead the implementation of mySAP SRM, SAP business Information Warehouse (SAP BW), SAP NetWeaver®, SAP Exchange Infrastructure (SAP XI). CIBER Novasoft will also direct the completion of technical deliverables and train NMHG staff on system use and support, as well as integrate mySAP SRM into NMHG's existing SAP suite and PRMS legacy applications to streamline the client's procurement process and reduce costs. At the close of the project, all of NMHG's purchasing volume will operate through mySAP SRM and financial modules.

"The leadership team is excited about the benefits mySAP SRM will bring to our company," said John Bartho, CIO of NMHG. "Enabling a closed loop process between us and our suppliers is important to our future

**(MORE)**

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and our suppliers' productivity. CIBER Novasoft's successful mySAP SRM track record, combined with a company culture of following through on commitments, were key differentiators."

NMHG is continuing business transformation initiatives in 2006 to reduce manual tasks, RFQ processing time, administrative and expediting costs, and safety stock inventory levels. The initiatives will also improve coordination of inbound logistics and advanced shipment notifications.

"We're pleased to support NMHG in achieving its goals of increasing efficiency and reducing redundancy and costs in its procurement process," said Joerg Rohde, Vice President of CIBER Novasoft. "SAP's SRM solution is perfect for enabling advanced supplier collaboration and integrated procurement processes at NMHG's operations."

CIBER Novasoft will utilize its CIBER Project Management Methodology (CPMM)—a repeatable, disciplined approach to project management that taps CIBER's 30 years of IT management experience—as well as SAP's Accelerated SAP (ASAP) implementation methodology to manage the project. NMHG will provide project management methodology based on Project Management Institute (PMI) standards. Together, the three methodologies will facilitate a quick, cost-effective SRM implementation and enable tailoring of the process to meet NMHG's specific business needs.

This project will be the eighth major SRM implementation CIBER Novasoft has completed since 2002, and one of hundreds of SAP implementations completed for various clients. One of the first SAP consulting partners focused on mySAP SRM implementations, CIBER Novasoft has assisted clients around the world and in multiple industries with their IT initiatives.

At its exhibit (#103), CIBER will be demonstrating its pre-configured SAP supply chain kits that include the most popular solutions to drive faster SAP supply chain implementation and return on investment. These kits—RFID Compliancy Kit and WebSAPConsole Workforce Mobilization Kit—offer low-risk, fixed price methods to quickly solve business challenges without lengthy implementation times or significant customization. To learn more, visit [www.ciber.com/events/lsc](http://www.ciber.com/events/lsc).

### **About CIBER Novasoft**

CIBER Novasoft, a division of CIBER, Inc. (NYSE: CBR), is the company's SAP practice that provides a complete range of services to support clients with their SAP applications and technology. CIBER Novasoft is an SAP Alliance Partner and Special Expertise partner for SAP in a variety of sectors, and has a worldwide client base that includes companies like Bayer, B&Q and Metro Group. The division possesses strong capabilities in industries such as retail, chemicals, pharmaceuticals, automotive, telecommunication and public services (government, higher education and research and utilities).

CIBER, Inc. (NYSE: CBR) is a pure-play international system integration consultancy with superior value-priced services for both private and government sector clients. CIBER's global delivery services are offered on a project or strategic staffing basis, in both custom and enterprise resource planning (ERP) package

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environments, and across all technology platforms, operating systems and infrastructures. Founded in 1974 and headquartered in Greenwood Village, Colo., the company now serves client businesses from over 60 U.S. offices, 20 European offices and four offices in Asia. Operating in 18 countries, with 8,000 employees and annual revenue of more than \$950 million, CIBER and its IT specialists continuously build and upgrade clients' systems to "competitive advantage status." CIBER is included in the Russell 2000 Index and the S&P Small Cap 600 Index. CIBER, ALWAYS ABLE. [www.ciber.com](http://www.ciber.com)

### **Forward-Looking and Cautionary Statements**

Statements contained in this release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially, as discussed in the company's filings with the Securities and Exchange Commission. CIBER undertakes neither intention nor obligation to publicly update or revise any forward-looking statements. CIBER and the CIBER logo are trademarks or registered trademarks of CIBER, Inc. Copyright© 2006.

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