

In thousands, except for Billing Rate & Headcount

	Sequential Quarters				Quarter over Quarter				Year over Year			
	Q2 '06		Q3 '06		Q3 '05		Q3 '06		9 mos. 9/30/05		9 mos. 9/30/06	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenue By Division												
Commerical Solutions ¹	90,672	36.27	87,412	35.44	90,182	37.99	87,412	35.44	267,178	37.22	267,091	36.18
State & Local Government Solution:	36,154	14.46	36,872	14.95	31,971	13.47	36,872	14.95	93,928	13.08	105,923	14.35
Package Solutions	30,335	12.14	28,601	11.60	25,145	10.59	28,601	11.60	76,396	10.64	87,498	11.85
Federal Government Solution:	34,640	13.86	34,626	14.04	39,563	16.67	34,626	14.04	123,495	17.20	105,778	14.33
Europe*	58,925	23.57	59,761	24.23	51,222	21.58	59,761	24.23	158,723	22.11	174,073	23.58
Corporate/Intersegment Elimination	(758)	(0.30)	(654)	(0.26)	(698)	(0.29)	(654)	(0.26)	(1,815)	(0.25)	(2,035)	(0.28)
Company Total Revenue	249,968	100.00	246,618	100.00	237,385	100.00	246,618	100.00	717,905	100.00	738,329	100.00
Gross Profit By Division												
Commerical Solutions ¹	24,847	27.40	23,269	26.62	22,596	25.06	23,269	26.62	69,637	26.06	70,656	26.45
State & Local Government Solution:	9,624	26.62	8,958	24.29	7,148	22.36	8,958	24.29	23,533	25.05	25,836	24.39
Package Solutions	8,640	28.48	7,678	26.85	7,819	31.10	7,678	26.85	24,954	32.66	25,171	28.77
Federal Government Solution:	7,870	22.72	7,391	21.35	9,583	24.22	7,391	21.35	29,473	23.87	23,188	21.92
Europe*	18,488	31.38	18,747	31.37	15,944	31.13	18,747	31.37	48,953	30.84	53,452	30.71
Corporate/Intersegment Elimination	(134)	(0.05)	(112)	(0.05)	-	0.00	(112)	(0.05)	(173)	(0.02)	(367)	(0.05)
Company Total Gross Profit	69,337	27.74	65,931	26.73	63,090	26.58	65,931	26.73	196,378	27.35	197,938	26.81
SG&A Expenses by Division												
Commerical Solutions ¹	18,072	19.93	17,077	19.54	15,603	17.30	17,077	19.54	48,408	18.12	52,451	19.64
State & Local Government Solution:	5,934	16.41	5,675	15.39	5,639	17.64	5,675	15.39	18,084	19.25	16,912	15.97
Package Solutions	6,444	21.24	6,022	21.06	5,332	21.21	6,022	21.06	17,070	22.34	18,141	20.73
Federal Government Solution:	4,483	12.94	3,941	11.38	4,002	10.12	3,941	11.38	12,990	10.52	12,791	12.09
Europe*	15,301	25.97	15,418	25.80	14,239	27.80	15,418	25.80	42,708	26.91	44,628	25.64
Corporate/Intersegment Elimination	4,736	1.89	5,936	2.41	5,491	2.31	5,936	2.41	13,772	1.92	15,666	2.12
Company Total SG&A Expenses	54,972	21.99	54,070	21.92	50,306	21.19	54,070	21.92	153,033	21.32	160,591	21.75
Operating Income by Division/Company Total Net Income												
Commerical Solutions ¹	6,775	7.47	6,192	7.08	6,993	7.75	6,192	7.08	21,229	7.95	18,205	6.82
State & Local Government Solution:	3,690	10.21	3,282	8.90	1,509	4.72	3,282	8.90	5,449	5.80	8,924	8.42
Package Solutions	2,196	7.24	1,656	5.79	2,487	9.89	1,656	5.79	7,884	10.32	7,030	8.03
Federal Government Solution:	3,387	9.78	3,450	9.96	5,581	14.11	3,450	9.96	16,483	13.35	10,397	9.83
Europe*	3,187	5.41	3,329	5.57	1,705	3.33	3,329	5.57	6,245	3.93	8,824	5.07
Corporate/Intersegment Elimination	(4,870)	(1.95)	(6,048)	(2.45)	(5,491)	(2.31)	(6,048)	(2.45)	(13,945)	(1.94)	(16,033)	(2.17)
Operating Income before Amortization Expense (EBITA)	14,365	5.75	11,861	4.81	12,784	5.39	11,861	4.81	43,345	6.04	37,347	5.06
Amortization Expense	1,491	0.60	1,592	0.65	1,454	0.61	1,592	0.65	4,513	0.63	4,530	0.61
Operating Income	12,874	5.15	10,269	4.16	11,330	4.77	10,269	4.16	38,832	5.41	32,817	4.44
Other Income (Expense)	(1,763)	(0.71)	(1,469)	(0.60)	(1,534)	(0.65)	(1,469)	(0.60)	(5,456)	(0.76)	(5,522)	(0.75)
Income Before Taxes	11,111	4.44	8,800	3.57	9,796	4.13	8,800	3.57	33,376	4.65	27,295	3.70
Provision for Income Taxes	4,359	1.74	2,728	1.11	3,035	1.28	2,728	1.11	12,226	1.70	10,021	1.36
Company Total Net Income	6,752	2.70	6,072	2.46	6,761	2.85	6,072	2.46	21,150	2.95	17,274	2.34
Average Billable Headcount by Divisor												
Commerical Solution:	2,925		2,860		2,825		2,860		2,870		2,865	
State & Local Government Solution:	1,065		1,090		980		1,090		950		1,055	
Package Solutions	485		480		415		480		415		480	
Federal Government Solution:	1,540		1,545		1,700		1,545		1,715		1,550	
Europe	1,185		1,225		1,080		1,225		1,075		1,185	
Company Total Average Billable Headcount	7,200		7,200		7,000		7,200		7,025		7,135	
Utilization by Divisor												
Commerical Solution:	91.6%		87.6%		91.9%		87.6%		92.8%		90.0%	
State & Local Government Solution:	90.5%		87.5%		88.2%		87.5%		90.1%		87.7%	
Package Solutions	79.4%		77.7%		76.4%		77.7%		77.1%		79.0%	
Federal Government Solution:	91.5%		87.8%		91.5%		87.8%		91.2%		89.5%	
Europe	69.7%		63.9%		66.4%		63.9%		69.0%		68.7%	
Company Total Utilization	87.1%		83.0%		85.5%		83.0%		87.5%		85.3%	
Average Hourly Bill Rates by Division												
Commerical Solution:	\$68.12		\$68.93		\$66.16		\$68.93		\$64.02		\$68.16	
State & Local Government Solution:	\$74.36		\$71.65		\$70.17		\$71.65		\$70.89		\$72.51	
Package Solutions	\$145.63		\$145.49		\$143.95		\$145.49		\$145.79		\$146.12	
Federal Government Solution:	\$48.53		\$50.75		\$50.86		\$50.75		\$50.47		\$49.47	
Europe	\$130.07		\$130.53		\$126.56		\$130.53		\$126.28		\$129.21	
Company Total Average Hourly Bill Rate:	\$79.58		\$80.23		\$76.36		\$80.23		\$75.42		\$79.36	

*Commerical Solutions includes India's results; Europe includes Eastern Asi